

What we are



The Emerging Africa
Infrastructure Fund (EAIF)
established in 2002 to
help combat poverty in Africa

A public private partnership model

Using public funds to attract private sector capital and expertise to **grow Africa's** infrastructure stock

Stimulating economic development, jobs and business growth

EAIF operates entirely on commercial lines

With its management outsourced to **Investec Asset Management**

EAIF is the oldest business in the Private Infrastructure Development Group (PIDG)

Operates in the more challenging markets of **Africa and the Levant**



Giga Watt Global, Rwanda

Since 2002, the Emerging Africa Infrastructure Fund has worked with the private sector to bring Africa new infrastructure that's essential to combating poverty and stimulating economic progress.

What we do



EAIF provides debt capital to qualifying private sector companies **across Africa**

Operating on commercial terms, with considerable discretion on **lending terms**

We typically lend between US\$10 and US \$50 million in mainly US\$ and €

EAIF is a pro-active lender, acting as mandated lead or joint arranger, or as structuring bank.

Normally lending between **10 and 15 years,** though we can go to 20 years

We are empowered to operate in **nine sectors**

















Agribusiness



Mining

Why we are needed?



Infrastructure can't happen without long term finance

Local banks rarely have appetite for higher risk infrastructure projects in fragile states

EAIF aims to fill the debt supply gap, providing long-term foreign currency loans

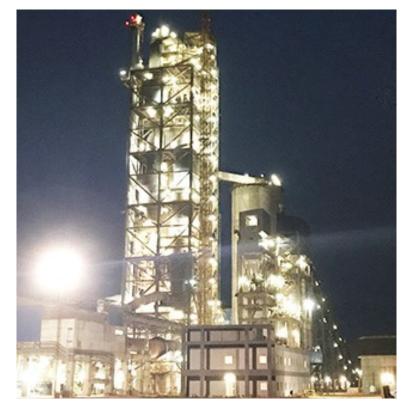
So, **boosting** private sector confidence and unlocking private capital

Sometimes years between planning and construction and **profitable operations**

Affordable long term debt from commercial sources in Africa increasingly unavailable

Every US\$ EAIF invests produces over US\$8 in private sector investment

Strengthening investor confidence in promoting new projects



Nyumba Ya Akiba Cement, DRC

"Closing the infrastructure quantity and quality gap relative to the best performers in the world could increase African growth of GDP per capita by 2.6% per year." The World Bank 2017

Case studies in success No1



Gabon Special Economic Zone

Gabon Special Economic Zone Port – **€305 million** development growing Gabon's global trade Diversifying the economy by increasing non-oil exports

to 5 million tonnes and **forecast to boost GDP** by up to 5%

*Source World Bank

Allied enterprise zone already attracted

123 businesses from 18 countries

EAIF the lead arranger of the debt finance and loaned **€40** million

"The Emerging Africa Infrastructure Fund immediately saw the strategic economic development potential for Gabon of our new port.

GSEZ Ports has benefitted from the expertise, experience and skill of EAIF and from the PIDG focus on special enterprise zones."

Théophile Ogandaga, Deputy General Director, GSEZ

The Private Infrastructure Development Group (PIDG)





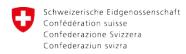
EAIF is a member of the Private Infrastructure Development Group (PIDG)

It is a global pioneer in providing innovative solutions to financing infrastructure

PIDG is owned by:















The PIDG companies



Where EAIF fits in the Private Infrastructure Development Group







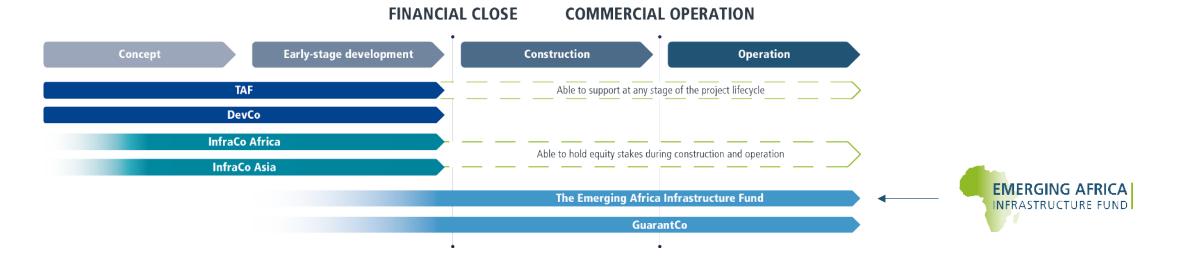






Each PIDG company meets a specific infrastructure finance project need

PIDG companies often work in partnership to help make infrastructure happen



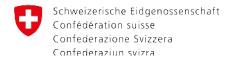
EAIF's core funding



Equity supplied via our owner government's international development departments









Our debt is raised from private sector institutions and development finance organisations











Total fund capital:

US\$1,015
billion

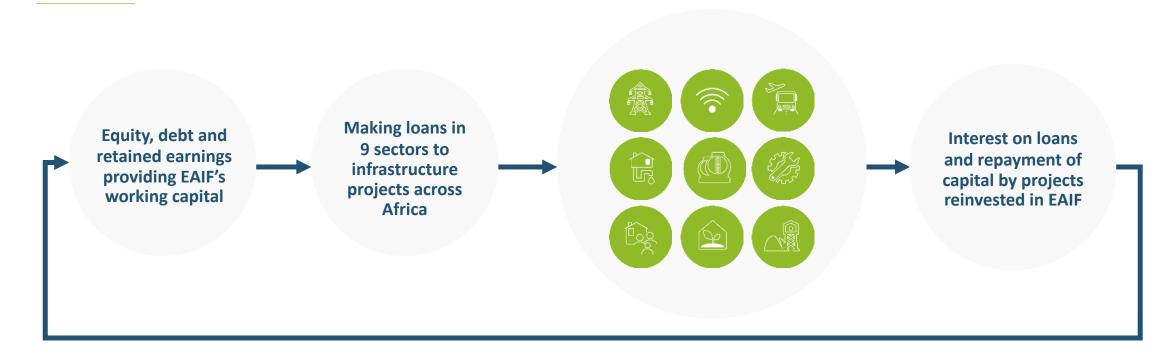
US\$394 million in equity

US\$621 million in debt finance

EAIF's virtuous circle



EAIF maximises its capital by reinvesting surpluses

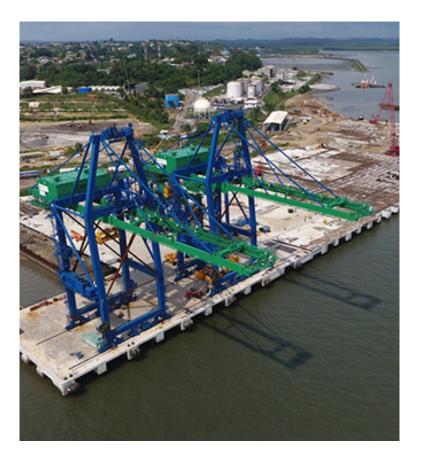


Profits retained in the business

Our product range



Senior debt		Project and corporate finance loans as a sole or joint lender, usually in US\$ or €
Subordinated & Mezzanine	-	Available where required by project economics
Local currency loans	-	Local currency lending possible in a limited number of markets
Bridge finance	-	To meet project cash flow needs – converted to long-term lending when repaid
Bonds	-	Support for debt capital market issues as bond anchor or cornerstone
Underwriting	-	Capacity to underwrite up to US\$100 million and subsequently sell down



GSEZ, Gabon

EAIF can lend from US\$10 million to US\$50 million – up to 15 year terms. 20 years in exceptional circumstances

Our fund manager



EAIF is managed by Investec Asset Management from London and Cape Town Following strategic objectives set by the PIDG and the EAIF board



Cenpower, Ghana

Investec is a leading global asset manager with its roots in Africa

Investec's key responsibilities include:

- Strategy implementation
- Deal origination
- Project evaluation
- Due diligence

- Arranging and structuring
- Project documentation
- Portfolio management
- Investor and lender relations



Case studies in success No2



Kigali Water Limited - Rwanda

Fresh, clean water for 500,000 people in Kigali, Rwanda

EAIF lead arranger of debt finance – creating a proven financial model for future large-scale African water projects

Promotes business development in sectors like fresh food processing, leisure, hospitality and tourism

One of the first public private water supply partnerships ever seen in Africa

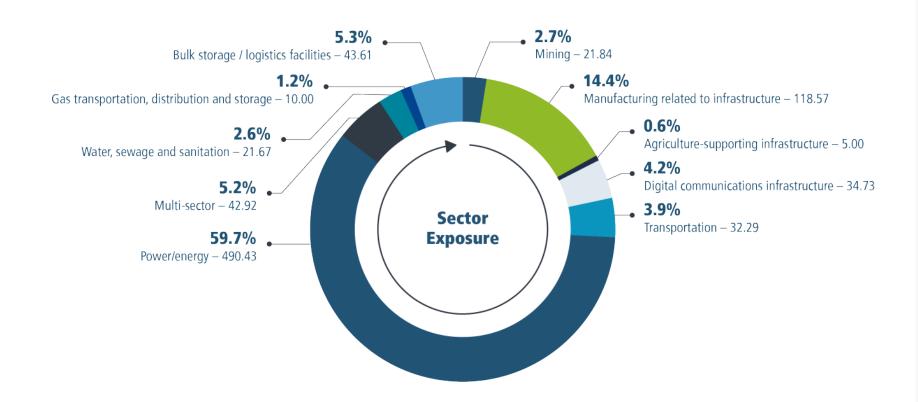
PIDG companies, DevCo and TAF supported early stage development and helped reduce project cost

Benefiting public health and hygiene

Winner of 5 awards from leading global infrastructure finance media

Our portfolio





Renewable Power
US\$220.42m - 26.8% of total portfolio

Thermal Power
U\$\$261.68m - 31.9%
of total portfolio

Energy distribution
US\$8.33m - 1.0% of
total portfolio

(Figures at September 2019, US\$m)

Our impact



Invested **US\$1.47 billion** so helping to realise projects valued at over **US\$20 billion**

75 projects in 24 countries supported to date

New or expanded infrastructure touching the lives of over **141 million people**

Over 22,000 permanent (often high skill) jobs created in the operation and management of projects

Active loan portfolio **US\$752 million** across 9 sectors

Currently invested in 17 countries, with 60% of projects in fragile states

(Figures at year-end 2018)

Working to help archive the Sustainable Development Goals

Our impact



Contributing to political and economic stability

Helping eliminate poverty

Mobilising private sector capital

Supporting enterprising owners and managers

Stimulating economic progress

Attracting foreign direct investment

Encouraging small business creation

Creating lasting jobs

Building the essentials of sustainable progress

Working to help archive the Sustainable Development Goals

Raising standards wherever we invest



The businesses we finance must operate to high standards

Proven management experience	Robust financial models	Sound legal, tax and insurance frameworks	Project management expertise
Sustainable technologies	Skills and training	Health and safety	Promoting gender inclusion
Social and community policies	Environment and ecology	Skilled, proven contractors	Economic development and economic impact



EAIF pioneered blended finance in developing
Africa's renewable energy sector

And is a leader in supporting renewables projects in fragile states, like Mali

Mali's population expected to double by 2035, so energy vital to creating economic and social stability

EAIF lead arranger of €54 million debt package for the €78 million 50MW plant

Akuo Kita is Mali's first solar power IPP and EAIF's second private sector energy project in Mali

Your partner of choice



EAIF strategically contributing to economic progress and

combating poverty

Success across Africa in

9 sectors for nearly 2 decades

Highly supportive owners and lenders + PIDG range of companies and expertise

Deep understanding of countries, markets, regulation, law and custom

Fit for purpose debt products and terms with efficacy and flexibility

Strong, established and successful relationships with private banks, MFIs, DFIs and developers

Nimble and efficient in deal execution

Working with business to build stronger African economies

New infrastructure financed in 2018-19



Mar 2018



Quantum terminals Limited US\$20 million

Corporate finance for the construction of a LPG terminal in Tema, Ghana

US\$10m - Senior Debt

June 2018

(a) INDOPRAMA

Indorama Eleme Fertilizer & Chemicals Limited II US\$1.1 billion

Financing of the expansion of the IEFCL plant in Port Harcourt, Nigeria

US\$35m - Senior debt

Nov 2018



Nachtigal Hydro Power Company US\$1.26 billion

Construction and operation of a 420MW Hydro Power plant in Cameroon

US\$57m - Senior Debt

Feb 2019



Kikagati Power Company Limited US\$83 million

Construction and operation of a 16MW Hydro Power plant in Uganda

US\$27m - senior debt

Feb 2019



Global Alumina Corporation US\$1.4 billion

Bauxite mine, port and marine facility, railway infrastructure, Guinea

US\$40m - senior debt

Aug 2019



Gabon Special Economic Zone Ports €305 million

New port development at Owendo, Gabon

€40 million - senior debt

Oct 2019



Acorn Holdings Ltd KES 4.3billion

Participation in a KES Green Bond to finance the construction of student housing in Kenya

KES 1.3billion (US\$ 12.7million) - private placement

New infrastructure financed in 2017



Feb 2017



Helios Towers Africa US\$600 million

Bond issue for the refinancing of existing debt and construction of additional telecom towers

EUR 40m - Senior Debt

Feb 2017

INDO)RAMA

Eleme Fertilizer & Chemicals US\$1.2 billion

Upsizing of existing exposure to the transaction, due to the inability of a local lender to meet its dollar obligations to the project

US\$18.8m - Senior Debt

Mar 2017



Albatros Energie Mali EUR 123 million

Construction and operation of a 90 MW HFO Thermal Power Plant near the city of Kayes in the Western region of Mali

EUR 5.1m - Senior Debt EUR 3.9m - Sharia Loan

May 2017



Ravinala EUR 130 million

Financing, expansion, upgrade, operation and maintenance of Madagascar's two largest airports

EUR 25m - Senior Debt

May 2017



Tobene II EUR 24.4 million

Adding a further 19 MW engine to the existing 96MW Tobene I Plant in Senegal

EUR 6.6m - Senior Debt

June 2017



Mocuba US\$54.7 million

Construction and operation of a ground mounted single axis tracking PV plant with a capacity of 40.5MWp

US\$16.9m - Senior Debt

July 2017



CTRG US\$149.7 million

Refinancing of Sasol Bridge loan for the 175MW gas fired power plant

US\$20.8m - Senior Debt

July 2017 T

Tronderpower Ltd 💢

Tronderpower Ltd US\$29.3 million

Refinancing of the 13MW Bugoye hydro power plant

US\$14.65m - Senior Debt

Dec 2017



Akuo Kita Energy EUR 78 million

Construction and operation of a 50MW Solar power plant in Mali

EUR 17m - Senior debt + MLA

Nov 2017



Commission to a Cityan Exercianous Kigali Water Limited US\$60.8 million

Construction and operation of a 40m liters per day bulk water supply facility in Kigali, Rwanda

US\$21.5m - Senior & Subordinated Debt + MLA

New infrastructure financed in 2016



March 2016

FRONTIER

US\$16 million

Construction and operation of a 5MW run of the river Hydro

Power Plant ("HPP") in the Kasese region of western Uganda

Helios Towers DRC US\$105 million

Acquisition of >900 telecom towers from Airtel. Debt facility for acquisition, refurbishment and expansion of the tower network

US\$20m - Senior Debt

Sept 2016



Building Energy – Tororo Solar US\$20 million

Construction and operation of a 10 MW Solar PV power plant in the district of Tororo in Eastern Uganda.

US\$7.5m - Senior Debt

Sept 2016

FRONTIER

DI Frontier – Siti 2 US\$34 million

DI Frontier - Lubelia

US\$5.1m - Senior Debt

Construction and operation of a 16MW run of the river Hydro Power Plant ("HPP") in the Mount Elgon region, Uganda

US\$12m - Senior Debt

Oct 2016

June 2016



IHS Nigeria
US\$800 million

EAIF anchor investor in US\$800m maiden bond to the expansion of IHS's business in Nigeria

US\$50m - Corporate bond

Oct 2016





CEC Africa US\$139 million

Construction and operation of a 57MW Heavy Fuel Oil ("HFO") power plant and associated fuel pipeline

US\$25m - Senior Debt

Dec 2016

Achwa – HPP2 US\$110.4 million



Construction and operation of a 42MW ARPE Hydro Power Plant II, Gulu, Uganda

US\$15m - Senior Debt

New infrastructure financed in 2015



Feb 2015



Helios Towers Chad US\$55 million

Acquisition of >400 telecom towers from Airtel. Debt facility for acquisition, refurbishment and expansion of the tower network

US\$10m - Senior Debt

Mar 2015

Helios Towers Congo B US\$44 million

Acquisition of >400 telecom towers from Airtel. Debt facility for acquisition, refurbishment and expansion of the tower network

US\$7m - Senior Debt

Apr 2015

EatonTowers

Eaton Towers Ghana US\$48 million

Acquisition of >400 telecom towers from Airtel. Debt facility for acquisition, refurbishment and expansion of the tower network

US\$25m - Senior Debt

June 2015



DI Frontiers – Siti 1 US\$16 million

Construction and operation of a 6MW run of the river Hydro Power Plant ("HPP") in the village of Chesowari, in the Mount Elgon region of eastern Uganda

US\$5.5m - Senior Debt

Oct 2015



Feronia US\$49 million

The project involves the re-development of Plantations et Huileries du Congo S.A. a 104 year old palm oil business in the DRC

US\$5m - Senior Debt

Oct 2015

KENMARE

Kenmare Moma US\$50 million

Construction and operation of a Greenfield mineral sands project (ilmenite, rutile, zircon) near Moma, Northern Mozambique

US\$9m - Super Senior Debt

Nov 2015



O3B Upsizing US\$458 million

The procurement and launch of 4 further satellites and the procurement of a further 4 satellites as ground based "spares"

US\$5.3m - Senior Debt

Nov 2015



Access Uganda Solar US\$14.2 million

Construction and operation of an 8.5MW solar PV power plant in the Soroti Region, Uganda

US\$5.3m - Senior Debt

Nov 2015



Nyumbia Ya Akiba US\$270 million

Construction of a 1.18Mtpa plant to be located 200km from Kinshasa. DRC

US\$30m - Senior Debt

New infrastructure financed in 2013/14



Feb 2013

INDO)RAMA

Indorama Eleme Fertiliser and Chemicals Ltd US\$1.2 billion

Construction of a 1.4m MTPA nitrogenous fertiliser complex in Port Harcourt, Rivers State, Nigeria

US\$30m - Senior Debt

Dec 2013

Helios Towers DRC US\$75 million

Acquisition of >700 telecom towers from Millicom DRC Ltd.

Debt facility for refurbishment and expansion of the tower network

US\$7.5m - Senior Debt

Gigawatt Global Rwanda Ltd US\$23.7 million

Construction and operation of an 8.5 MW solar PV power plant in Agahozo Shalom Youth Village, Rwanda

US\$10.6m - Senior Debt

Feb 2014

SAS SMART Energy Solutions

Smart Energy Solutions US\$20 million

US\$20m CapEx facility for purchase of new power generators

US\$20m - Senior Debt

Mar 2014

African Foundries

AFL Expansion US\$35 million

Purchase and installation of plant and equipment to commence the production of high quality "TMT" BS4449 billets and rebars

EUR 12.5m - Senior Debt

Mar 2014

Jan 2014

GIGAWATT GLOBAL



Helios Towers US\$100 million

Acquisition of >1,000 telecom towers from Vodacom Tanzania Ltd. Debt facility for refurbishment and expansion of the tower network

US\$10m - Senior Debt

Mar 2014



Ciprel IV Expansion EUR 253 million

Expansion of Ciprel Power Plant: in Cote D'Ivoire: from 432MW to 543MW

EUR 25m - Senior Debt

Aug 2014



Tobene Power Plant EUR 124 million

Construction and operation of a 96MW HFO fired power plant in Senegal

EUR 25m - Senior Debt

Oct 2014



Seven Energy US\$400 million

Bond issue for the construction of gas pipelines in the Nigeria Delta, Nigeria

US\$29.6m - Anchor Investor

Oct 2014



KPLC US\$150 million

Financing of KPLC's capital maintenance program (expansion and upgrade capex)

US\$25m - Senior Debt

Oct 2014



Cenpower US\$902 million

Construction and operation of an 340 MW combined cycle power plant Ghana

US\$22m - Senior Debt
US\$10m - Fuel Finance Facility

Nov 2014



Azura-Edo IPP US\$892 million

Construction and operation of a 459MW gas-fired power plant in Benin, Nigeria

US\$20m - Senior Debt US\$10m - Sub Debt

Nov 2014



Nyumba Ya akiba US\$270 million

Construction and operation of a 1.18Mtpa plant to be located 200km from Kinshasa, DRC

US\$30m - Senior Debt

New infrastructure financed in 2010–2012



July 2010



ALAF Limited US\$35 million

Construction of a Metal Coating and Roofing facility in Tanzania

US\$5m - Senior Debt

Oct 2010



Tema Osonor Power Ltd US\$128 million

Construction of a 126MW gas-fired power plant in Tema, Ghana

US\$15m - Senior Debt Co-Arranger Nov 2010

DP WORLD

DPW Dakar EUR 216 million

Upgrade & expansion of the container terminal in the Port of Dakar, Senegal

EUR 12.5m - Senior Debt

Nov 2010



O3b Networks US\$1.2 billion

Satellites and ground facilities to deliver fibre quality broadband communications services to emerging markets

US\$12.5m - Senior Debt US\$12.5m - Sub Debt June 2011



Addax Bioenergy EUR 267 million

The development of a sugarcane plantation an ethanol distillery producing 82,000m³ of ethanol p.a. and a 32MW cogeneration power plant in Sierra Leone

EUR 20m – Senior Debt Co-Arranger June 2011



Tower Power Abeokuta Ltd US\$21.3 million

Construction of Greenfield 12.5MW gas-fired combined cycle power plant in Nigeria

US\$15m - Senior Debt

Aug 2011



KivuWatt Ltd US\$142 million

The development of an integrated methane gas to power project in Rwanda utilising Lake Kivus's unique methane gas resources. The project will consist of a gas extraction facility plus a 25MW power plant

EUR 25m - Senior Debt (Co-Arranger)

Dec 2011



Helios Towers Tanzania US\$85 million

Acquisition of >1,000 telecom towers from Millicom Tanzania Ltd. Debt facility for refurbishment and expansion of the tower network

US\$15m - Senior Debt

Dec 2011



Kalangala Infrastructure US\$54 million

Development of road, ferry, water supply and power services for Kalangala District in Uganda

US\$7m - Senior Debt

Jan 2012



SAEMS II US\$30 million

Increase of the corporate facilitate. The development of SAEMS's 2nd hydro power project in Uganda

US\$6m - Senior Debt

June 2012 Expansion of Takoradi (T2)



US\$356 million

Expansion of Takoradi 110MW simple cycle. Power plant to 330MW combined cycle thermal plant Ghana

US\$15m - Senior Debt

Oct 2012



Azito Energie Expansion US\$403 million

Expansion of the Azito Power Plant in Cote D'Ivoire: from 283MW to 428MW

US\$30m - Senior Debt

Oct 2012



Tunisia Steel Pipes US\$24 million

Construction of greenfield steel pipe manufacturing company in Tunisia

US\$17m - Senior Debt

Oct 2012



Ethiopian Airlines
US\$1 billion

Financing the acquisition of 10 Boeing 737 – 800's ("Dreamliners")

US\$30m - CoArranger

Dec 2012



Orpower 4 US\$382 million

Expansion of the Olkaria III Geothemal power project to 48MW

US\$15m - Sub Debt

New infrastructure financed in 2008–2009



Mar 2008



Safal Investments US\$150 million

Construction of 150,000MT p.a. Greenfield rolling mill and galvanising plant at Durban and expansion of processing facilities in a number of Eastern & Southern African countries

US\$15m - Senior Debt

US\$14m - Sub Debt



SAEMS

Construction facility for a portfolio of 12 small hydro power plants in Sri Lanka and Uganda

US\$14m - Senior Debt

May 2008

Tronderpower Ltd (XX)

Tronderpower Ltd US\$56 million

Construction of a13MW run of river hydro power plant in Uganda

US\$35m - Senior Debt **Underwriter and Arranger** Sept 2008

RABAL

Construction of a 90MW HFO fired power plant in Kenya

Rabai Power Project

EUR 120 million

EUR 19.8m - Senior Debt EUR 2.8m - Sub Debt Arranger

Sept 2008



Jan 2009



SPA Maghreb US\$24 million

Construction of greenfield steel pipe

Manufacturing company in Algeria

US\$17m - Senior Debt

Jan 2009

ORMAT S



Expansion of the Olkaria III Geothemal power project to 48MW

US\$15m - Senior Debt

Feb 2009



Aldwych International GBP 44 million

Round B equity and high yield debt financing for start-up power plant developer Aldwych International

EUR 7.4m - Senior Debt US\$1m - Equity

Zain Ghana US\$523 million



June 2009

Construction and operation of a Greenfield mobile network in Ghana

US\$17.5m - Senior Debt

Oct 2009



Bisha Mining Share Company US\$460 million

Construction and operation of the first modern gold and copper mine in Eritrea

US\$25m - Sub Debt

Dec 2009



Helios Towers Nigeria US\$250 million

Corporate facility for the expansion of Helios' Tower network in Nigeria

US\$19m - Senior Debt

Dec 2009



African Foundries Limited US\$130million

Construction of 150,000 MT p.a. rolling mill that will produce TMT rebars in Nigeria

US\$20m - Senior Debt

New infrastructure financed 2003–2007



Jan 2003



MSI-Cellular / Celtel US\$260 million

Expansion of a GSM network across selected countries in Africa

US\$30m -Sub Debt

Aug 2003

AES-SONFL

AES Sonel EUR 240 million

Construction of fan 85MW HFO fired power plant in Cameroon; in 2006 the facility was increased to EUR 240 million and EAIF acted as a co-lender

EUR 24m - Senior Debt Arranger

Oct 2004

KENMARE

MOMA USD 594 million

Construction and operation of a Greenfield mineral sands project (ilmenite, rutile, zircon) near Moma, Northern Mozambique

US\$5m - Senior Debt
US\$24.5m - Sub Debt (3 tranches)

Nov 2004



MTN Nigeria
US\$200 million

Corporate facility for the expansion of MTNs GSM network in Nigeria

US\$10m - Senior Debt

Nov 2004



SPM Ghana US\$47.3 million

Financing of a Single Point Moor system and a conventional buoy mooring system in the waters outside Tema Port, Ghana

US\$12m - Senior Debt

Sept 2005



Obajana Cement US\$798 million

Construction of commissioning of a Greenfield cement production plant with a capacity of 4.4 million tons per annum in Nigeria

US\$30m - Senior Debt

Feb 2007



Eleme Petrochemicals US\$400 million

Financing of a post privatisation turnaround. Program for a petrochemical plant in Nigeria.

US\$20m - Senior Debt

Feb 2007



Celtel Nigeria US\$190 million

Corporate facility for the expansion of Celtel's GSM network in Nigeria

US\$35m - Senior Debt

June 2007



Celtel Nigeria US\$320 million

Corporate facility for the expansion of GSM in 5 African countries

US\$24m - Senior Debt

Nov 2007



Seacom US\$375 million

Debt financing for equity participation of IPS
Kenya (AKFED) in Seacom, the first submarine
fibre optic cable along the Eastern coast of Africa

US\$35m - Senior Debt

